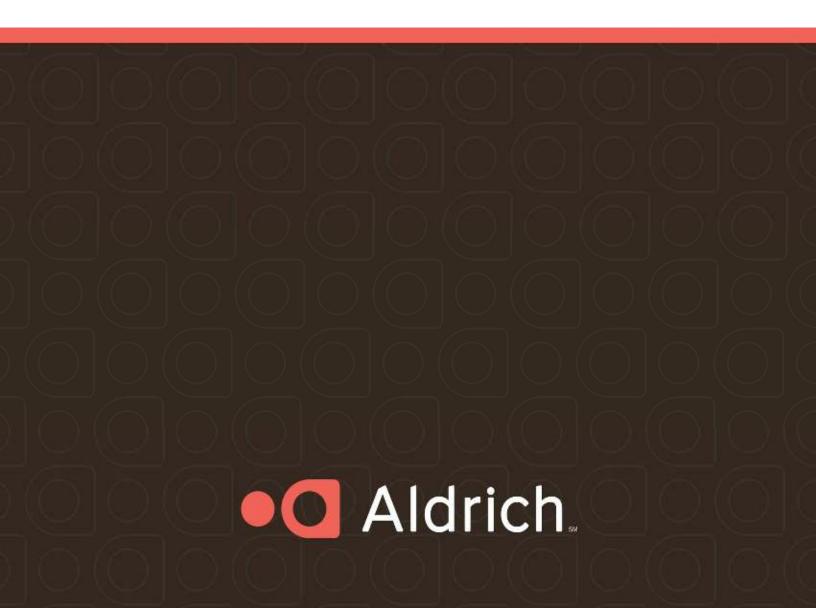


# Injured Marine Semper Fi Fund

**Financial Statements** 

Years Ended June 30, 2019 and 2018



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## INDEPENDENT AUDITORS' REPORT

To the Board of Directors Injured Marine Semper Fi Fund

We have audited the accompanying financial statements of Injured Marine Semper Fi Fund (a nonprofit organization), which are comprised of the statements of financial position as of June 30, 2019 and 2018, the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Injured Marine Semper Fi Fund as of June 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Emphasis-of-Matter Regarding a Change in Accounting Principle

As discussed in Note 1 to the financial statements, Injured Marine Semper Fi Fund adopted Accounting Standards Update (ASU) No. 2016-14, *Not-for-Profit Entities (Topic 958); Presentation of Financial Statements for Not-for-Profit Entities* for the year ended June 30, 2019. Our opinion is not modified with respect to this matter.

Aldrich CPAs + Advisors LLP

San Diego, California November 25, 2019

# Statements of Financial Position

June 30, 2019 and 2018

		2019	2018
ASSETS	_		
Cash and cash equivalents	\$	1,061,197	\$ 828,788
Accounts receivable		110,167	124,507
Investments		23,039,675	20,250,944
Unconditional promises to give		6,850,000	7,350,000
Prepaid expenses		1,810,560	880,041
Property and equipment, net of accumulated depreciation	_	258,870	 364,661
Total Assets	\$ _	33,130,469	\$ 29,798,941
LIABILITIES AND NET ASSETS			
Liabilities:			
Accounts payable	\$	414,794	\$ 106,496
Accrued expenses		755,081	 870,590
Total Liabilities		1,169,875	977,086
Net Assets:			
Without donor restrictions:		18,986,745	16,239,094
With donor restrictions:			
Purpose-restricted		5,700,158	5,309,070
Time-restricted		4,000,000	4,000,000
Perpetual in nature	_	3,273,691	 3,273,691
Total With Donor Restrictions	_	12,973,849	 12,582,761
Total Net Assets	_	31,960,594	 28,821,855
Total Liabilities and Net Assets	\$ _	33,130,469	\$ 29,798,941

## **Statement of Activities**

	Without Donor Restriction	-	With Donor Restriction	_	Total
Support and Other Revenue:					
Contributions	\$ 20,440,732	\$	17,401,327	\$	37,842,059
Special events:					
Revenue	894,315		-		894,315
Expense	(277,404)	-	-		(277,404)
Special Events, net	616,911		-		616,911
Investment income, net	857,896		228,495		1,086,391
In-kind contributions	42,823		400		43,223
Net assets released from restrictions-time	9,000,000		(9,000,000)		-
Net assets released from restrictions-purpose	8,239,134	_	(8,239,134)		
Total Support and Other Revenue	39,197,496		391,088		39,588,584
Expenses:					
Program services:					
Family support	23,839,063		-		23,839,063
Transition	4,267,401		-		4,267,401
Integrative wellness	5,154,414	-	-	_	5,154,414
Total Program Services	33,260,878		-		33,260,878
Supporting services:					
Management and general	2,304,853		-		2,304,853
Fundraising	884,114	-	-		884,114
Total Expenses	36,449,845	_	-		36,449,845
Increase in Net Assets	2,747,651		391,088		3,138,739
Net Assets, beginning	16,239,094	-	12,582,761		28,821,855
Net Assets, ending	\$ 18,986,745	\$	12,973,849	\$ _	31,960,594

## **Statement of Activities**

		Without Donor Restriction		With Donor Restriction		Total
Support and Other Revenue:		Restriction	-	Restriction		Total
Contributions	\$	19,043,606	\$	20,162,215	\$	39,205,821
Special events:	Ŧ	,,	Ŧ	,,	Ŧ	,
Revenue		975,680		-		975,680
Expense		(307,670)		-		(307,670)
Special Events, net		668,010	-	-	_	668,010
Investment income, net		331,882		298,268		630,150
In-kind contributions		128,268		4,900		133,168
Net assets released from restrictions-time		10,000,000		(10,000,000)		-
Net assets released from restrictions-purpose		5,917,656		(5,917,656)		-
Total Support and Other Revenue		36,089,422		4,547,727		40,637,149
Expenses:						
Program services:						
Family support		21,098,090		-		21,098,090
Transition		4,761,296		-		4,761,296
Integrative wellness		5,586,225		-		5,586,225
Total Program Services		31,445,611		-		31,445,611
Supporting services:						
Management and general		2,017,270		-		2,017,270
Fundraising		853,727	-	-	_	853,727
Total Expenses		34,316,608		-		34,316,608
Increase in Net Assets		1,772,814		4,547,727		6,320,541
Net Assets, beginning		14,466,280	· -	8,035,034	_	22,501,314
Net Assets, ending	\$	16,239,094	\$	12,582,761	\$_	28,821,855

## **Statement of Functional Expenses**

		Program Services Supporting Services					
			Integrative	Total	Management		
	Family Support	Transition	Wellness	Program	and General	Fundraising	Total
Grants:							
Family support	\$ 7,615,171 \$	5 -	\$-\$	7,615,171	\$ - 9	s - s	5 7,615,171
Housing	6,640,770	-	-	6,640,770	-	-	6,640,770
Recovery through sports	-	-	1,903,634	1,903,634	-	-	1,903,634
Military to civilian transition	-	1,798,964	-	1,798,964	-	-	1,798,964
Transportation	1,781,471	-	-	1,781,471	-	-	1,781,471
PTSD, TBI and medical	-	-	1,617,254	1,617,254	-	-	1,617,254
Education and career	-	1,294,905	-	1,294,905	-	-	1,294,905
Adaptive equipment	1,245,924	-	-	1,245,924	-	-	1,245,924
Jinx McCain horsemanship	<u> </u>		216,066	216,066			216,066
Total Grants	17,283,336	3,093,869	3,736,954	24,114,159	-	-	24,114,159
Wages, taxes, and benefits	5,060,255	905,830	1,094,114	7,060,199	1,698,280	545,270	9,303,749
Travel, conferences and meetings	506,844	90,730	109,588	707,162	37,208	17,580	761,950
Postage and delivery	231,994	41,529	50,161	323,684	33,515	34,208	391,407
Education and promotional	175,956	31,498	38,045	245,499	-	134,133	379,632
Professional and consulting services	167,826	30,042	36,287	234,155	76,576	64,291	375,022
Donation processing	-	-	-	-	287,245	34,811	322,056
Other operating expenses	94,795	16,969	20,496	132,260	91,602	24,672	248,534
Office rent and expenses	143,772	25,736	31,086	200,594	28,359	13,667	242,620
Communications	93,399	16,719	20,194	130,312	24,729	5,584	160,625
Depreciation	80,886	14,479	17,489	112,854	27,339	9,898	150,091
	6,555,727	1,173,532	1,417,460	9,146,719	2,304,853	884,114	12,335,686
Total Expenses	23,839,063	4,267,401	5,154,414	33,260,878	2,304,853	884,114	36,449,845
Special Events Expenses						277,404	277,404
Total Functional Expenses	\$ 23,839,063	4,267,401	\$\$	33,260,878	\$ 2,304,853	5 <u>1,161,518</u>	36,727,249

## **Statement of Functional Expenses**

		Program Services Supporting Services					
			Integrative	Total	Management		
	Family Support	Transition	Wellness	Program	and General	Fundraising	Total
Grants:							
Family support	\$ 6,873,432	\$-	\$ - \$	6,873,432	\$ - \$	- 9	6,873,432
Housing	5,766,055	-	-	5,766,055	-	-	5,766,055
Recovery through sports	-	-	2,132,917	2,132,917	-	-	2,132,917
Military to civilian transition	-	1,864,627	-	1,864,627	-	-	1,864,627
Transportation	1,415,988	-	-	1,415,988	-	-	1,415,988
PTSD, TBI and medical	-	-	1,651,659	1,651,659	-	-	1,651,659
Education and career	-	1,605,519	-	1,605,519	-	-	1,605,519
Adaptive equipment	1,321,314	-	-	1,321,314	-	-	1,321,314
Jinx McCain horsemanship			286,798	286,798			286,798
Total Grants	15,376,789	3,470,146	4,071,374	22,918,309	-	-	22,918,309
Wages, taxes, and benefits	4,137,636	933,758	1,095,538	6,166,932	1,392,724	436,406	7,996,062
Travel, conferences and meetings	480,539	108,446	127,235	716,220	33,008	19,915	769,143
Postage and delivery	238,875	53,908	63,248	356,031	31,729	45,574	433,334
Education and promotional	212,349	47,921	56,224	316,494	-	167,324	483,818
Professional and consulting services	284,115	64,117	75,226	423,458	96,666	91,428	611,552
Donation processing	-	-	-	-	302,446	36,593	339,039
Other operating expenses	89,580	20,216	23,718	133,514	81,173	25,294	239,981
Office rent and expenses	130,044	29,348	34,432	193,824	27,038	12,312	233,174
Communications	90,911	20,516	24,071	135,498	25,703	5,804	167,005
Depreciation	57,252	12,920	15,159	85,331	26,783	13,077	125,191
	5,721,301	1,291,150	1,514,851	8,527,302	2,017,270	853,727	11,398,299
Total Expenses	21,098,090	4,761,296	5,586,225	31,445,611	2,017,270	853,727	34,316,608
Special Events Expenses						307,670	307,670
Total Functional Expenses	\$ 21,098,090	\$ 4,761,296	\$	31,445,611	\$ 2,017,270 \$	5 <u>1,161,397</u>	34,624,278

## Statements of Cash Flows

Years Ended June 30, 2019 and 2018

		2019		2018
Cash Flows from Operating Activities:	-		-	
Cash received from donors and others	\$	25,608,437	\$	22,364,660
Payments received on unconditional promises to give		12,850,000		13,450,000
Cash received from investment earnings, net		511,521		402,299
Cash paid to employees and vendors		(13,065,494)		(10,980,300)
Cash paid for grants	-	(23,626,267)	_	(22,717,763)
Net Cash Provided by Operating Activities		2,278,197		2,518,896
Cash Flows from Investing Activities:				
Purchases of investments		(9,372,379)		(10,989,890)
Proceeds on sales of investments		7,370,891		8,579,168
Purchases of property and equipment	_	(44,300)	_	(325,102)
Net Cash Used by Investing Activities		(2,045,788)		(2,735,824)
Cash Flows Provided by Financing Activities:				
Cash contributions restricted for endowment	-	-	_	25,000
Net Increase (Decrease) in Cash and Cash Equivalents		232,409		(191,928)
Cash and Cash Equivalents, beginning	-	828,788	_	1,020,716
Cash and Cash Equivalents, ending	\$	1,061,197	\$	828,788
Reconciliation of change in net assets to net cash provided by				
operating activities:				
Increase in net assets	\$	3,138,739	\$	6,320,541
Adjustments to reconcile increase in net assets				
to net cash provided by operating activities:				
Unrealized gains on investments		(574,870)		(228,692)
Donated investments		(212,373)		(343,600)
Contributions restricted to long-term purposes		-		(25,000)
Other in-kind donations of assets		(302,500)		(320,695)
Assets distributed as grants		402,600		244,545
Depreciation and amortization		150,091		125,191
Changes in operating assets and liabilities:				
Accounts receivable		14,340		(19,035)
Unconditional promises to give		500,000		(3,350,000)
Prepaid expenses		(1,030,619)		2,010
Accounts payable		308,298		(105,592)
Accrued expenses	-	(115,509)	-	219,223
Net Cash Provided by Operating Activities	\$	2,278,197	\$ _	2,518,896

#### Note 1 - Organization and Summary of Significant Accounting Policies

#### Nature of Activities

The Injured Marine Semper Fi Fund (Organization) is a tax-exempt organization incorporated in the State of California in 2004. Semper Fi Fund is dedicated to providing immediate financial assistance and lifetime support to combat wounded, critically ill and catastrophically injured service members and veterans of all branches of the U.S. Armed Forces and their families. We deliver the resources they need during recovery and transition back to their communities, working to ensure no one is left behind. The primary source of income is from donor contributions. Since its inception in 2004, the Organization has assisted 23,000 service members, veterans and their families with \$200,000,000 in grants.

The Organization achieves this through three inter-related programs that address the many challenges faced by service members, veterans and their families from initial injury to recovery to transition back to their communities. And for those most catastrophically injured, the Organization's mission is to be by their side for a lifetime.

#### Family Support Program

The Family Support Program provides direct financial assistance and vital programming during hospitalization and recovery. This assistance covers: daily living expenses so the family can focus on recovery rather than on financial burdens; support once they return home, including critical items such as adaptive homes, adaptive cars and specialized wheelchairs; and support, including caregiver retreats and kids programs, providing services to the entire family in their journey to recovery.

#### Transition Program

The Transition Program makes it easier for service members and veterans to thrive beyond injury to recovery. Educational and career assistance provides them with the tools and skills to successfully reconnect with their communities and build new, productive lives. Transition assistance includes peer mentoring and unit reunions to connect them with fellow service members and veterans and provide the resources needed to succeed in the next phase of their life.

#### Integrative Wellness Program

The Integrative Wellness Program provides tools to improve body, mind, and spirit. The program applies a holistic approach to wellness. Through innovative technologies such as neurofeedback and specialized equipment, Post Traumatic Growth videos, 'Recovery Through Sport' adaptive sports program, Jinx McCain Horsemanship program, and Therapeutic Arts, we foster healing in a powerful and sustaining way for overall health and wellbeing.

#### New Accounting Pronouncement

The Organization adopted ASU No. 2016-14 – *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities.* This guidance is intended to improve the net asset classification requirements and the information presented in the financial statements and notes about not-for-profit entity's liquidity, financial performance, and cash flows. Main provisions of this guidance include presentation of two classes of net assets versus the previously required three. It also includes enhanced disclosures for board designation amounts, composition of net assets without donor restrictions, liquidity, and expenses by both their nature and functional classification. The Organization has adjusted the presentation of these statements accordingly.

#### Note 1 - Organization and Summary of Significant Accounting Policies, continued

#### **Financial Statement Presentation**

The financial statements of the Organization have been prepared in accordance with U.S. generally accepted accounting principles (US GAAP), which require the Organization to report information regarding its financial position and activities according to the following net asset classifications:

*Net assets without donor restrictions* – Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the board of directors.

*Net assets with donor restrictions* – Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Fair Value of Financial Instruments

The Organization's financial instruments, none of which are held for trading purposes, include cash, investments, receivables, and accounts payable. The Organization estimates that the fair value of all of these nonderivative financial instruments at June 30, 2019 and 2018 approximates the aggregate carrying values of its financial instruments recorded in the accompanying statements of financial position.

#### Cash and Cash Equivalents

The Organization considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents.

#### Accounts Receivable

Accounts receivable are recorded at estimated net realizable value. Receivables are written off when the Organization determines an account is uncollectible. There were no write-offs in the fiscal years ended June 30, 2019 and 2018. Past due status is determined based on a review of the amounts recorded and the expected collection of these amounts. No allowance for doubtful accounts is deemed necessary as of June 30, 2019 and 2018 as management has determined that all amounts are deemed collectible.

#### Investments

Realized and unrealized gains and losses are included in the change in net assets in the accompanying statements of activities and changes in net assets. Investment income and gains restricted by a donor are reported as increases in net assets with donor restrictions until they are appropriated for use in accordance with the agreements.

#### Note 1 - Organization and Summary of Significant Accounting Policies, continued

#### Unconditional Promises to Give

When a donor has unconditionally promised to contribute funds to the Organization in future periods, the Organization recognizes an unconditional promise to give. Promises to give expected to be collected within one year are recorded as support and a receivable at net realizable value. Promises to give expected to be collected in future years are recorded as support and a receivable at the present value of expected future cash flows. Discounts on those amounts are computed using interest rates applicable to the years in which the promises are received. Amortization of discounts is included in contribution revenue.

An allowance for uncollectible pledges receivable, if any, is provided based upon management's judgment, including such factors as prior collection history, type of contribution and nature of fundraising activity. No allowance for doubtful promises to give is deemed necessary as of June 30, 2019 and 2018 as management has determined all amounts are deemed collectible.

#### Prepaid Expenses

Prepaid expenses include items such as insurance, promotional and educational materials, event costs and other items to be used in future periods. Purchased items are valued at the lower of cost (first-in, first-out method) or market. Prepaid expenses also include gift cards and computer equipment that are purchased or donated for distribution as grants to service members. Donated items are recorded at the estimated fair market value at the date of the gift.

#### Property and Equipment

The Organization capitalizes all expenditures for property, equipment, software, and website design equal to or in excess of \$1,000. Equipment and improvements are recorded at cost or at estimated fair value at date of gift if donated. Expenditures for maintenance and repairs are charged against operations. Depreciation and amortization is provided on a straight-line basis over the estimated useful lives of the assets of two to five years.

#### Revenue Recognition

*Contributions* - Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Donor restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

*In-kind contributions* – In-kind contributions consist of donated use of facilities, donated assets, donated supplies and donated services. Donated services are recognized in the statements of activities if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization.

#### Functional Allocation of Expenses

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses are allocated on a reasonable basis that is consistently applied, as follows. Employee wages, benefits and taxes are allocated based on each person's job duties. Office rent and expenses and communication systems are allocated using the overall employee allocation. Travel, professional services, postage and delivery, other business costs, and educational and promotional are allocated based on the purpose of each expenditure. Donation processing is allocated to Management and General except for costs for peer-to-peer fundraising websites that are allocated to fundraising. Depreciation is allocated based on the purpose and usage of each asset.

#### Note 1 - Organization and Summary of Significant Accounting Policies, continued

#### Income Taxes

The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code and from California franchise and income tax under section 23701(d) of the Revenue and Taxation code. The Organization is not subject to income tax except for taxes on the receipt of income, if any, which is unrelated to the Organization's tax-exempt purpose. The Organization had no unrelated income as of June 30, 2019 and 2018.

The Organization follows accounting standards generally accepted in the United States of America related to the recognition of uncertain tax positions. The Organization recognizes accrued interest and penalties associated with uncertain tax positions as part of the statement of activities, when applicable. Management has determined that the Organization has no uncertain tax positions at June 30, 2019 and 2018 and therefore, no amounts have been accrued.

#### **Reclassifications**

The reporting of net assets as of June 30, 2018 has been reclassified to align with the current year presentation due to the implementation of ASU 2016-14 as noted above. There was no impact on ending net assets or changes in net assets from these reclassifications. There was also a reclassification of expenses as of June 30, 2018 to agree to the presentation for the year ended June 30, 2019. There was no change to total expenses as a result of this reclassification.

#### Subsequent Events

The Organization has evaluated subsequent events through November 25, 2019, which is the date the financial statements were available to be issued.

#### Note 2 - Liquidity and Availability

The Organization maintains a Liquidity Management Plan and also an Investment Policy that strive to balance the goals of (1) making sufficient funds available to meet near-term expenses, while (2) investing in securities with diversified risk, reasonable return and high marketability.

Funds for near-term expenses are maintained in a combination of cash and short-term, highly rated fixed income securities. The remaining funds are invested in a combination of longer-term fixed income securities and equities with the goal of providing a higher rate of return as compared to the near-term investments.

The Organization's board establishes investment policy guidelines. Implementation of these guidelines and the resultant investing of funds is performed by a professional, outside investment manager. As part of the annual budget process, the board reviews management's estimates of projected revenues and expenses, cash flow, and financial assets for the coming fiscal year to determine near-term and longer-term funding requirements. An important consideration in the review process is the highly seasonal nature of the Organization's donations, which causes the Organization to need highly liquid funds available for much of the year.

The following reflects the Organization's financial assets as of the balance sheet date, reduced by amounts not available for general use because of contractual or donor-imposed restriction within one year of the balance sheet date. Amounts already appropriated form the donor-restricted endowment for general expenditure within one year of the balance sheet date have not been subtracted as unavailable.

#### Note 2 - Liquidity and Availability, continued

	_	2019	_	2018
Cash and cash equivalents	\$	1,061,197 \$	\$	828,788
Accounts receivable		110,167		124,507
Investments		23,039,675		20,250,944
Unconditional promises to give	_	6,850,000		7,350,000
Total Financial Assets		31,061,039		28,554,239
Less amounts not available to be used within one year:				
Donor restricted endowment funds held in perpetuity		(3,273,691)		(3,273,691)
Unconditional promise to give payable in future years		-		(500,000)
Endowment earnings unavailable due to spending limits	_	(14,742)	_	(1,003)
Financial Assets Available for General Expenditures Within One Year	\$_	27,772,606 \$	\$ =	24,779,545

#### Note 3 - Fair Value and Investments

Fair value accounting standards define fair value, establish a framework for measuring fair value, outline a fair value hierarchy based on inputs used to measure fair value and enhance disclosure requirements for fair value measurements. The fair value hierarchy distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Level 1 or 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).

Level 1 inputs are quoted prices in active markets for identical investments that the investment manager has the ability to access at the measurement date.

Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the investment, either directly or indirectly.

Level 3 inputs are unobservable inputs for the investment.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2019 and 2018.

Cash and equivalents: Reported at cost plus earned interest, which approximates market prices.

Equity and bond mutual funds and exchange traded funds (ETF): Valued at the closing price reported on the active market on which the individual securities are traded.

Corporate bonds: Valued at fair value by discounting the related cash flows based on current yields of similar instruments with comparable characteristics, as provided by a third party using computerized valuation formula. If quoted market prices are not available, then fair market values are estimated using the most recent bid prices in the over-the-counter market in which the individual securities are traded and adjusted for other factors, such as interest rates, credit, etc., as determined by the broker and/or custodian.

Certificates of deposit: Reported at cost plus earned interest, which approximates market prices.

# Note 3 - Fair Value and Investments, continued

The fair market value of investments is categorized as follows:

	Assets at Fair Value as of June 30, 2019					)	
		Level 1		Level 2		Level 3	Total
Cash and cash equivalents	\$	1,551,606	\$	-	\$	- \$	1,551,606
Equity Mutual Funds and ETFs:							
Large blend		1,401,443		-		-	1,401,443
Large blend ETF		1,286,556		-		-	1,286,556
Large value ETF		870,648		-		-	870,648
Mid-cap blend ETF		528,070		-		-	528,070
Foreign large value		524,044		-		-	524,044
Large growth		453,903		-		-	453,903
Small blend		333,491		-		-	333,491
Large value		318,690		-		-	318,690
Real estate		298,281		-		-	298,281
Small value		277,403		-		-	277,403
Diversified emerging markets		275,310		-		-	275,310
Utilities ETF		273,239		-		-	273,239
Other		266,957		-		-	266,957
Foreign large blend		256,619		-		-	256,619
Foreign small value		240,943		-		-	240,943
Small blend ETF		214,458		-		-	214,458
Global real estate		199,573		-		-	199,573
Certificates of deposit		-		338,624		-	338,624
Corporate bonds		-		5,244		-	5,244
Bond Mutual Funds and ETFs:							
Short-term bond		6,579,679		-		-	6,579,679
Intermediate term bond		2,643,624		-		-	2,643,624
World bond		1,930,907		-		-	1,930,907
Inflation protected bond		1,305,290		-		-	1,305,290
Emerging market ETF bond		665,073		-		-	665,073
	\$	22,695,807	\$	343,868	\$	- \$	23,039,675

**Notes to Financial Statements** 

Years Ended June 30, 2019 and 2018

## Note 3 - Fair Value and Investments, continued

	Assets at Fair Value as of June 30, 2018						
		Level 1	_	Level 2		Level 3	Total
Cash and cash equivalents	\$	1,762,875	\$		\$	- \$	1,762,875
Equity Mutual Funds and ETFs:		1 222 860					1 000 060
Large blend		1,222,860		-		-	1,222,860
Large blend ETF		1,177,716		-		-	1,177,716
Large value ETF		801,589		-		-	801,589
Foreign large value		515,848		-		-	515,848
Mid-cap blend ETF		515,634		-		-	515,634
Large growth		376,584		-		-	376,584
Small blend		323,007		-		-	323,007
Small value		279,740		-		-	279,740
Large value		274,353		-		-	274,353
Real estate		273,030		-		-	273,030
Europe ETF		259,673		-		-	259,673
Diversified emerging markets		209,425		-		-	209,425
Small blend ETF		172,019		-		-	172,019
Foreign large blend		167,105		-		-	167,105
Global real estate		164,010		-		-	164,010
Foreign small value		152,623		-		-	152,623
Other		244,896		-		-	244,896
Certificates of deposit		-		204,888		-	204,888
Corporate bonds		-		122,232		-	122,232
Bond Mutual Funds and ETFs:							
Short-term bond		5,191,867		-		-	5,191,867
Intermediate term bond		2,201,471		-		-	2,201,471
World bond		1,638,427		-		-	1,638,427
Inflation protected bond		1,101,705		-		-	1,101,705
Emerging market ETF bond		558,350		-		-	558,350
Corporate ETF bond		339,017	_				339,017
	\$	19,923,824	\$	327,120	\$	- \$	20,250,944

## Note 4 - Unconditional Promises to Give

Unconditional promises to give consist of the following at June 30:

	 2019	 2018
Due within one year Due in one to five years	\$ 6,850,000 -	\$ 6,850,000 500,000
	\$ 6,850,000	\$ 7,350,000

## Note 5 - Property and Equipment

Property and equipment consists of the following at June 30:

· · · · · · · · · · · · · · · · · · ·	 2019	_	2018
Software	\$ 74,141	\$	64,141
Office furniture and equipment	162,744		359,481
Website development	 408,969		295,389
Less accumulated depreciation	645,854 (386,984)	_	719,011 (433,409)
	 258,870	_	285,602
Construction in progress	 -		79,059
	\$ 258,870	\$	364,661

Depreciation expense was \$150,091 and \$125,191 for the years ended June 30, 2019 and 2018, respectively.

## Note 6 - Net Assets

Net assets with donor restrictions are restricted for the following purposes or periods:

		2019		2018
Subject to expenditure for specific purposes:	-		• •	
Housing	\$	1,957,383	\$	1,883,864
Transition Assistance		1,092,453		1,922,352
Family Support		886,536		695,784
Visiting Nurses		479,731		-
Service Branch		457,803		255,535
All other		403,385		313,842
Vietnam Veterans		247,756		100,000
Adaptive Equipment		137,012		130,552
Geographic		32,988		500
Boston Marathon Bombing Survivors	_	5,111		6,641
		5,700,158		5,309,070
Subject to the passage of time:				
Unconditional Promise to Give		4,000,000		4,000,000
Perpetual in nature:				
Endowment - Grants Only, Branch Specific		3,064,691		3,064,691
General Endowment		209,000		209,000
	-			
	-	3,273,691		3,273,691
Net Assets with Donor Restrictions	\$_	12,973,849	\$	12,582,761

#### Note 6 - Net Assets, continued

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows:

		2019		2018
Subject to expenditure for specific purposes:			_	
Housing	\$	2,123,339	\$	1,752,759
Transition Assistance		976,569		1,134,715
Family Support		1,112,231		912,753
Visiting Nurses		20,269		-
Service Branch		127,759		385,394
All other		2,595,528		883,347
Vietnam Veterans		595,598		-
PTSD/TBI/Medical		285,156		452,529
Adaptive Equipment		247,883		136,405
Geographic		153,272		215,849
Boston Marathon Bombing Survivors		1,530	-	43,905
9	\$_	8,239,134	\$	5,917,656
Subject to the passage of time:	_		-	
Unconditional Promise to Give	\$	9,000,000	\$_	10,000,000

#### Note 7 - Endowment Funds

The Organization's endowment consists of donor-restricted funds primarily established to support the Organization's operations and mission. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds are classified and reported based on existence or absence of donor-imposed restrictions. The Organization classifies as net assets that are perpetual in nature the original value of amounts donated to the endowment.

The Organization has interpreted the enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as net assets that are perpetual in nature (1) the original value of gifts donated to the endowment (2) the original value of subsequent gifts donated to the endowment and (3) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified as perpetual in nature is classified as purpose restricted net assets until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA and the donor specified purposes.

#### Note 7 - Endowment Funds, continued

In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the fund
- 2. The purposes of the Organization and the donor-restricted endowment fund
- 3. General economic conditions
- 4. The possible effect of inflation and deflation
- 5. The expected total return from income and the appreciation of investments
- 6. Other resources of the Organization
- 7. The investment policies of the Organization

From time to time, the fair value of the assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Organization to retain as a fund of perpetual duration. The Organization had no underwater endowments as of June 30, 2019 and 2018.

The Organization has adopted investment and spending policies for endowment funds that:

- 1. Preserve the capital: to seek to minimize the probability of loss of principal over the investment horizon of the portfolio relative to the market.
- 2. Long-term growth of capital: to seek long-term growth of principal.
- 3. Preservation of purchasing power: to seek returns in excess of the rate of inflation over the long-term investment horizon of the portfolio relative to the market.

The Organization's spending policy is to disburse funds available in accordance with donor restrictions to meet the current program needs of the Organization.

Endowment net assets composition by type of fund as of June 30, 2019 is as follows:

	_	Without Donor Restrictions	With Donor Restrictions	 Total
Donor-restricted funds: Original donor-restricted gift amount required to				
be maintained in perpetuity by donors	\$	-	\$ 3,273,691	\$ 3,273,691
Accumulated investment gains	_	-	497,630	497,630
	\$	-	\$ 3,771,321	\$ 3,771,321

## Note 7 - Endowment Funds, continued

Endowment net assets composition by type of fund as of June 30, 2018 is as follows:

		Without Donor Restrictions		With Donor Restrictions		Total
		Restrictions		Restrictions	-	Total
Donor-restricted funds:						
Original-donor restricted gift amount required to						
be maintained in perpetuity by donors	\$	-	\$	3,273,691	\$	3,273,691
Accumulated investment gains		-		280,436		280,436
	\$	-	\$	3,554,127	\$	3,554,127
					-	
Changes in endowment net assets is as follows:						
5		Without		With		
		Donor		Donor		
		Restrictions		Restrictions		Total
Endowment, June 30, 2017	\$	_	\$	3,295,859	\$	3,295,859
Contributions	Ψ	-	Ψ	50,000	Ψ	50,000
Investment earnings, net of fees		-		298,268		298,268
Amounts appropriated for expenditure				(90,000)		(90,000)
				(00,000)	-	(00,000)
Endowment, June 30, 2018		-		3,554,127		3,554,127
Contributions		-		-		-
Investment earnings, net of fees		-		228,634		228,634
Amounts appropriated for expenditure		-		(11,440)	-	(11,440)
Endowment, June 30, 2019	\$	-	\$	3,771,321	\$_	3,771,321

## Note 8 - Allocation of Joint Costs

In fulfilling its mission, the Organization conducts various special events and prepares numerous educational materials. The costs associated with these activities sometimes include so-called "joint costs" or costs that include both program as well as fundraising or general and administrative elements. Management reviews each such activity to determine the appropriate accounting treatment based upon the purpose of the activity, the audience to which the activity is directed and the content of the materials utilized.

Joint costs were allocated as follows for the year ended June 30:

	,		2019	2018
Program services		\$	141,775	\$ 192,699
Fundraising			81,604	 84,679
		\$	223,379	\$ 277,378

## Notes to Financial Statements

Years Ended June 30, 2019 and 2018

#### Note 9 - Risks and Concentrations

The Organization maintains cash and cash equivalents in bank deposit and other financial institution accounts which exceed federally insured deposit limits. The Organization has not experienced any losses in such accounts and does not believe it is exposed to any significant credit risk on its cash and cash equivalents. The Organization had uninsured cash of \$2,508,868 and \$2,210,939 at June 30, 2019 and 2018, respectively.

The Organization invests in various types of investment securities, primarily mutual funds and exchange traded funds as discussed in footnote 2, which are exposed to normal investing risks, such as interest rate, market, and credit risks. Due to the level of risk associated with investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and such changes could materially affect the amounts reported in the statements of financial position.

One donor comprised 27% and two donors comprised 37% of contributions for the years ended June 30, 2019 and 2018, respectively. Three donors comprised 100% of the unconditional promises to give at June 30, 2019 and 2018, respectively.